

Development Director search 2022: Answers to Frequently Asked Questions (FAQs):

- Donor engagement requires face-to-face engagement when and where possible; this position simply cannot be fully remote.
- RRCT's staff and volunteer culture is place-based and local, with teamwork across all lines.
- RRCT currently uses Little Green Light donor CRM integrated as possible with Constant Contact, Stripe and WordPress (all cloud-based). Office software is fully cloud-based. Future conversion to new fundraising software platforms would occur under the direction of the Development Director.
- RRCT engages a comprehensive-services direct mail firm for all large-scale mailings and occasional list acquisition. The Development Director coordinates all assignments to this firm.
- RRCT has a culture of infrequent weekend staffing commitments. Week day evening staffing commitments for this position include board meetings (roughly six per year), fundraising events (roughly one per quarter), Development Committee meetings (shifting based on Development Director leadership-culture), and occasional evening donor meetings.
- We aim to meet the needs of the best candidates; part-time employment would require recruitment of additional team members.
- RRCT's approach to benefits is outlined in board-adopted policies published on its webpage. Budgeted salary as if full-time would not exceed \$60,000/yr for the Development Director position. RRCT contributes \$6,000/yr toward health benefits; current health care law and policy requires that employees either have health insurance from another source (spouse or family, eg), or alternately they must participate in RRCT's plan. RRCT's current plan is "bronze." More details upon request.
- A prompt start date would allow the best window for training and transition, but RRCT is flexible to meet the needs of the best candidates.
- Initial interviews will include a team consisting of two or three RRCT Board members and executive director Alan Stearns.
- Initial interviews will be offered by Zoom or in person, in Yarmouth. RRCT does not plan to reimburse for travel. RRCT culture and dress is informal and outdoors.